



Funding Opportunity Announcement

Sector Partnership Training

Issue Date: January 24, 2019; REVISED and Re-Issued June 7, 2019

On behalf of the Mayor's Workforce Development Board (MWDB), the Detroit Employment Solutions Corporation (DESC) is seeking proposals from qualified applicants to provide occupational skills and other employment-related training to Detroit residents through a sector partnership model, using a combination of public and private funding. DESC seeks programs that result in 80% of graduates obtaining training-related employment with career advancement opportunities. Sector partnership training programs have the following features: 1) they are led by multiple employers that make active contributions; 2) employers and data drive the occupations to be targeted, the volume of training and the credentials and content of training; and 3) career advancement opportunities are supported.

This FOA will be used to select providers for DESC's supplemented Eligible Training Provider List (ETPL) as allowed by WIOA and to also award funds via direct contracts.

DESC intends to fund at least one training program in each of the following high-demand, high-growth sectors: 1) Healthcare; 2) Information Technology; 3) Manufacturing; 4) Construction and Transportation, and 5) Retail, Hospitality, and Entertainment.

DESC seeks to support at least one training program for the following special projects:

- Construction/Skilled Trades training program at the A. Philip Randolph Career and Technical Education Center;
- Culinary, Construction or other program within the Detroit Reentry Center; and
- Call Center Training for DESC's contact center.

We invite you to participate in the **Informational Session** to learn more about this opportunity:

June 18, 2019 at 10:00 AM ET

Detroit Employment Solutions Corporation, 440 E. Congress, Ste. 400 Detroit, MI 48226

Parking is available on-site and in adjacent lots for a fee.

Requests for the FOA package must be emailed to DESC at procurement@detempsol.org. In order to receive a FOA package, qualified applicants must submit the following information via email: company name, address, office phone number, contact person's name, title, and valid email address.

Email subject line should include: **DESC Sector Partnership FOA Training**

Submitted proposals will be reviewed on a **Rolling Basis**. Proposals must be submitted electronically to procurement@detempsol.org.

Notifications and changes related to this FOA will be in writing, issued by DESC and will be sent to each prospective applicant who has identified themselves as a potential responder by requesting a FOA package.



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Mayor's Workforce Development Board

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