

Funding Opportunity Announcement

Sector Partnership Training *Revised and Re-issued: October 24, 2019*

(former Issue Dates: January 24, 2019; Revised & Re-Issued June 4, 2019)

On behalf of the Mayor's Workforce Development Board (MWDB), the Detroit Employment Solutions Corporation (DESC) is seeking proposals from qualified residents through a sector partnership model, using a combination of public and private funding. DESC seeks programs that result in 80% of graduates obtaining training-related employment with career advancement opportunities. Sector partnership training programs have the following features: 1) they are led by multiple employers that make active contributions; 2) employers and data drive the occupations to be targeted, the volume of training and the credentials and content of training; and 3) career advancement opportunities are supported.

This FOA will be used to select providers for DESC's supplemented Eligible Training Provider List (ETPL) as allowed by WIOA and to also award funds via direct contracts.

DESC re-released the FOA on October 24th, 2019 with the following changes:

- Expanded focus on foundational skills training, with an emphasis on serving PATH participants
- Overview of best practice models for building foundational skills
- DESC may establish cost reimbursement contracts with applicants selected to provide foundational skills programs

We invite you to participate in the **Information Session** to learn more about this opportunity:

November 7, 2019 at 10:30 AM ET

Detroit Employment Solutions Corporation, 440 E. Congress, Ste. 400 Detroit, MI 48226

Parking is available on-site and in adjacent lots for a fee.

Requests for the FOA package must be emailed to DESC at procurement@detempsol.org. In order to receive a FOA package, qualified applicants must submit the following information via email: company name, address, office phone number, contact person's name, title, and valid email address.

Email subject line must include: **Sector Partnership FOA Bid Request**

Proposals may be submitted on a **Rolling Basis**. DESC will utilize the following schedule when evaluating proposals but also reserves the right to make decisions prior to the published date:

Decision Date	Application Submission	Application Format
January 31, 2020	October 28 – December 31, 2019	Version released 10/24/19
June 30, 2020	January 1, 2020 – May 31, 2020	Version released 10/24/19

Proposals must be submitted electronically to procurement@detempsol.org.

Notifications and changes related to this RFP will be in writing, issued by DESC and will be sent to each prospective applicant who has identified themselves as a potential responder by requesting a bid package.



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