



Request for Proposals for

Workforce Development Services for Community Ventures

Re-Issue Date: March 12, 2019 / Due Date: March 25, 2019

DESC, a non-profit corporation, serves as the fiscal and administrative entity that provides public workforce development programs and services for the city of Detroit to employers and job seekers. These services include Workforce Innovation and Opportunities Act (WIOA) programs, Temporary Assistance to Needy Families (TANF) – Partnership, Accountability, Training, Hope (PATH) employment and training services, Supplemental Nutrition Assistance Program (SNAP) and Wagner-Peyser services. DESC currently operates three One-Stop Career Service Centers located throughout the city of Detroit. In addition, DESC has contracts with several agencies to provide workforce development programs.

Funding Opportunity Description

DESC is requesting proposals from qualified individuals and/or firms to provide employment wrap-around services for Community Ventures (CV) eligible participants. In addition, qualified individuals and/or firms will assist with implementing new Employer Resource Networks (ERNs) and to support currently established ERNs. DESC intends to award one (1) contract for requested services.

The Detroit Employment Solutions Corporation (DESC) will contract with a qualified service provider to implement the Community Ventures (CV) program. DESC's CV Program is designed to promote economic excellence and talent development by providing career pathways and wrap-around services to structurally unemployed individuals and the Asset Limited, Income Constrained, Employed (ALICE) population. The Program will utilize a Business Resource Network (BRN) model to provide the target population with opportunities that lead to long-term employment. CV program services will also address key barriers to employment and provide access to other services including personalized success coaches, mentoring, financial literacy, budgeting, soft-skills training, vocational training, and supportive services.

Award amounts will be determined solely at DESC's discretion after review and evaluation of the proposals.

- If a contract is awarded as a result of this RFP it will be a DESC Performance-based Services Contract.
- The term of the initial contract will be for a period of seven (7)-months. At most, the contract period will be two (2), twelve (12)-months renewal options PY 2020 and PY 2021.

The PY 2019 performance period for this contract is April 1, 2019 to September 30, 2019.

Requests for the RFP package must be emailed to DESC at descprocurement@detempsol.org. In order to receive an RFP package, qualified applicants must submit the following information via email: company name, address, office phone number, contact person's name, title, and valid email address.

Proposals must be submitted electronically on or prior to **March 25, 2019 12:00 PM EST**.

Each applicant is responsible for ensuring that its bid is received by DESC on a timely basis. **Late bids will not be accepted.**



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