



Detroit
Employment
Solutions
Corporation

440 E. CONGRESS 4TH FLOOR
DETROIT, MICHIGAN 48226
PHONE (313)876-0674
FAX (313)664-5505
TTY: 711

MEETING:	December 16 th , 2016 Corporate Board Meeting	DATE:	12/16/2016
ATTENDEES:	DIRECTORS: Laura Hughes; Board Chair, Lena Barkley, Cal Sharp, Michael Aaron, Jeff Donofrio, Mark Gaffney, Don O'Connell, Ric Preuss, Toney Stewart, Alice Thompson STAFF: Jose Reyes, Lisa Roberts, Nicole Stalling, Alessia Baker-Giles, Stephanie Nixon, Robert Shimkoski, Cassandra Ricks, Chauncey Samuel, Joyce Malcolmcar	LOCATION:	DESC Corporate Board Room
ABSENTEES:		CALLED TO ORDER:	10:03 am
GUESTS:	Chris Uhl, Alan Panter, John Allen, Larry Good	ADJOURNED:	11:30 am

ITEM	DISCUSSION	OUTCOME / ACTION ITEM(S)
<p>Welcome and Opening Remarks: Laura Hughes</p>	<ul style="list-style-type: none"> Laura welcomed everyone to the meeting and introduced Chris Uhl of Rock Financial – New Board Member to Be Review of Last Board Meeting Minutes MOTION TO ACCEPT MEETING MINUTES – PASSED APPROVED Change in Agenda Order: Randolph discussion moved to before the Chair Report Thank you on CEO Search Mark Gaffney retiring from DESC Board; elected to Wayne State University Laura and the Board thanked Jose for his leadership and helping in the transitions <p>Mayor's Press Conference: Held this morning 12/16/2017; Plumbers local 25% Detroit residents: DDET: Issues of Detroit into trades:</p> <ol style="list-style-type: none"> No fine; comply with Executive Order 51 City Construction Projects Fees to W/F Fund DHR=> DESC Increase pipeline to skilled trades <p>GOAL: Increase Detroit Residents in Working in Skilled Trades</p> <ul style="list-style-type: none"> How to engage Detroit Residents? Who to Contact? <ul style="list-style-type: none"> DETROIT@WORK.com New website being launched United Way 	<p>Board Meeting Minutes Passed Approved</p>

<p>Randolph CTE Presentation: Jose Reyes, John Allen Nicole Stallings</p>	<p>Presentation shown and discussed with Board on the Randolph School CTE: Randolph will build a pipeline for youth and older adults.</p> <ul style="list-style-type: none"> • Enhancement of Current Program; in past Randolph has struggled with having needed materials for students • A union partner will be involved • DESC fiduciary has potential 10 year agreement with Detroit Public School Community District (DPSCD) • Kick-off Program in Fall 2017 • Need fundraising • Incentivize attendance • Marketing with Trades <p>John Allen; Legal Comments:</p> <ul style="list-style-type: none"> • Goal with Agreement: 10 years potentially • Address opportunity and contention • DPS to coordinate • DESC- as organization 501c3 can ask donors for support • Preliminarily the program has been well received • Financially/Funding: Board Members are protected <p>What if DPSCD closes Randolph? DESC has the right of first refusal</p> <p>PRO:</p> <ol style="list-style-type: none"> 1. Coordinate Communication between members of DESC and DPSCD 2. Head of DPSCD 3. Mediator 4. Suit 5. All needs Board approval for contracts, purchases, etc. <p>DTE is contributing for a full-time staffer</p> <p>Comments/Questions:</p> <ul style="list-style-type: none"> • This is an opportunity for a world class model for education • DPSCD responsible for curriculum? DESC will design program working with trades and DPSCD • A demand-Driven System <p>MOTION TO APPROVE/ACCEPT RANDOLPH AGREEMENT Mark Motioned, Cal Seconded: PASSED APPROVED</p>
<p>CSW Presentation: Larry Good</p>	<p>Larry addressed concerns related to how the Presidential Election will affect DESC:</p> <ul style="list-style-type: none"> • Currently not much is known; nothing is being said at this point by the incoming Administration • Initial Appointments; no experience with Workforce Development and Education; can't predict what will change if anything • Forward Funding: money 1/yr. WIOA .1% reduction; If large changes – 18 months away; 07/2018.

**BOARD PASSED/APPROVED
RANDOLPH AGREEMENT**

	<ul style="list-style-type: none"> • Congressional leadership is Bi-partisan; good collaboration • WIOA; passed by majority • WIOA & AG (SNAP 50/50) matching fund; no dismantling foreseen <p>POSSIBLE CHALLENGES:</p> <ul style="list-style-type: none"> • Split with President and Congress • Appropriation to domestic programs and foreign defense; this was in balance now all republican • If increase in defense then usually a decrease in domestic funding • May be a need for new coalitions: quantify Needs > Investment > Success; Increase attention will increase funds • Need to prove programs • Growth SNAP 50/50 – Farm Bill; get people off assistance; show dependency decrease increase skills and income • Large scale infrastructures increases demands for workers; decreases welfare spending. • Republicans: Less money, increased flexibility; leverage can be used • Asset: Sen. Debbie Stabenow; author and supporter; important ally • Transition Team; workforce labor experience • Good News; it will take time for any changes to happen 	
<p>Financial Audit Presentation: Alan Panter</p>	<p>Alan Presented and Reviewed the Last Audit of Financials with all present:</p> <ul style="list-style-type: none"> • Audit went very well • Page 1 review: Given opinion on financial Statement; unmodified opinion: Good • Statement of Financial Position 06/30/2016; Review Net Assets 30,545 temporary change; expectation of Restricted to Unrestricted • Statement of Activities: change (122,563) fund balance; decrease 8.2% from prior year • Review of History of DESC Finances <p>SINGLE AUDIT FINDINGS: Federal Money > must do single audit * NO FINDINGS * this is the first time No Findings</p> <ul style="list-style-type: none"> • Last, Jose reviewed DESC's accomplishments over the last 9-month page of review; Last Year's Findings: RESOLVED <p style="text-align: center;">MOTION TO ACCEPT FINANCIAL AUDIT PASSES APPROVED</p>	<p>NO FINDINGS IN SINGLE AUDIT</p> <p>BOARD ACCEPTED FINANCIALS</p>
<p>Audit and Finance Committee: Ric Preuss</p>	<ul style="list-style-type: none"> • New Board Member Chris Uhl will take over as Chair of Audit and Finance Committee • 1st red Flag: GDYT; not all funding is in; received 1.5 M from Detroit • Ask Financial Audit at Finance Committee before full Board 	
<p>CEO Report: Jose Reyes</p>	<p>Jose Presented and Reviewed the CEO Report:</p> <ul style="list-style-type: none"> • Objective/Goal; DESC a very high performing organization performing with a 40% decrease • 90 Day Plan: (300K) 	

	<ul style="list-style-type: none"> ○ Define resolution within 2 weeks ○ Resolve Policy and Process ○ Resolve Service Contracts ● Jose reviewed DESC's accomplishments over the last 9 months and thanked the staff for all their hard work 	
ADJOUNED		

SUBMITTED BY:

Printed Name: _____ Title: _____

Signature: _____ Date: _____

NEXT MEETING: Friday, February 10th, 2017 at 9:30 am at 440 E. Congress, Detroit, MI 48226